

# 2 OFFERINGS IN A COMPELLING PACKAGE



The Second Achievement From **Path Of The Freelancer** by Jason Scott Montoya

## THE FOUR CHECKPOINTS

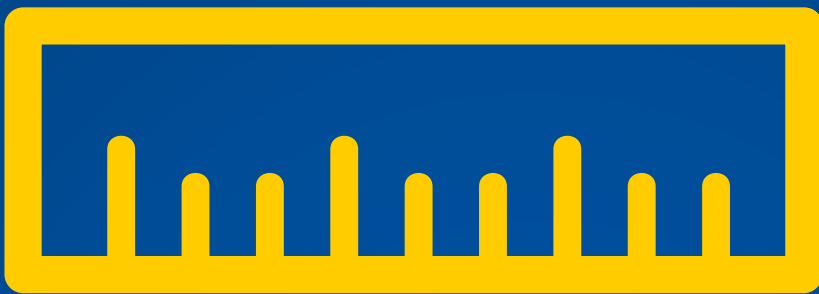
### 1 COMPENSATION IS SET

Determine Annual Income

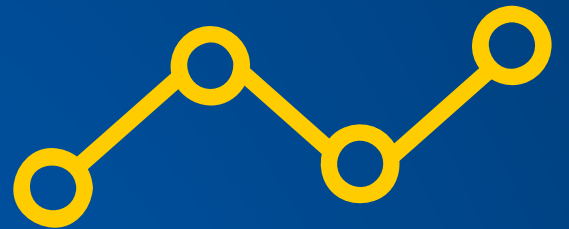


Determine Number Of

Hours To Work On Paid Projects



Hourly or Fixed Fee?



### 2 HOW & WHAT WE OFFER IS DEFINED

When Will We...

Communicate?

Invoice?

What Problems Are We Equipped To Solve?



What Solutions Will We Offer?



### 3 OUR PACKAGE IS PUBLISHED



### 4 OUR PERSONAL BRAND IS PROMOTED

